<http://ire.org/events-and-training/event/2702/3138/>

Janelle O'Dea, business beat for the Bradenton Herald. @jayohday

Greg LeRoy, Greg LeRoy directs Good Jobs First www.goodjobsfirst.org a resource center promoting accountability in economic development subsidies. @GregLeRoy4

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\*will upload pics of tips sheets handed out by Greg LeRoy\*

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Janelle:

**Reporting on development incentives in your community**

Meet your **local econ development director**:

* What types of incentives are offered
* What is their process for vetting companies (in pre and post-incentive; the latter particularly if they’re performance-based)
* Usually **finance/clerk’s office staff** is involved in the vetting process, so get to know them as well

To get the records, request:

* **Incentive Agreement**, \*any extensions or addendums to the agreement,\* employee roster, receipts from capital improvement.
* Get **spreadsheet of all incentive projects** to have context for individual stories
* Reports from the software used to determine